

## SUPPORTING OUR FUND PARTNERS

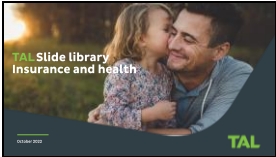
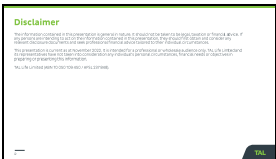
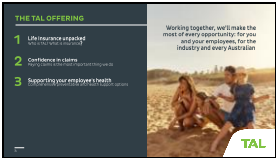

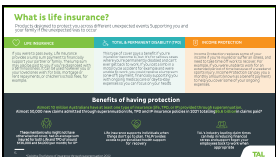

# Slide Library Explanatory Information



This document provides key information and suggested talking points for each slide within the pack.

If you have any questions, please get in touch with your Client Manager.

## BDM SLIDE LIBRARY – INSURANCE & HEALTH September 2023

SLIDE	DESCRIPTION/DETAIL
1	 <p>Slide pack cover</p>
2	 <p>Disclaimer slide – suggest this is included regardless of how many slides are used.</p>
3	 <p>Contents slide</p>
4	 <p>Demonstrate TAL's longevity in the industry and commitment to the insurance market within Australia Highlight TAL's scale by protecting 4.9mil Australians and their families TAL supports various community groups and is an employer of choice Figures are for period Jan-Dec 2021</p>
5	 <p>Explains the different types of insurance that may be available via TAL through their Super Fund and provide employers confidence in having general discussions relating to employee benefits. Demonstrate the benefits of having insurance in place and the protection it can provide employees.</p>
6	 <p>Introduce TAL's claims philosophy and how TAL will support delivering fair outcomes for every claim. Provide confidence that as an insurer we strive to provide positive customer outcomes, not only paying a claim but supporting people to achieve along their journey in what can often be challenging circumstances.</p>

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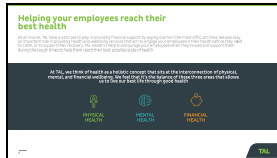
Demonstrating the large number of people supported and amount (\$) of benefits paid last financial year (Apr-21 to Mar-22). Further broken down by product and claim condition.

8



Introduces TAL's Health for Life proposition and sets up the concept of a holistic approach to health across three pillars including: Healthy Living, Claims Support and Empowering Recovery.

9



Provides more detail on TAL's holistic view of health and outlines how TAL play's an important role in supporting employees at all stages of health not just the financial benefit at claim time

10



Provides detail on the tools and support provides under the three pillars of TAL Health for Life, covering the entire employee health journey.

11



The employee health journey is mapped in a timeline, showing the engagement touchpoints before a claim, when they claim and during a claim. Specific tools and support services are listed under each Health for Life pillar.

12



TAL want to support employees in understanding potential health blind spots and potential actions that can be taken to ensure they are keeping healthy today, for a healthier tomorrow.

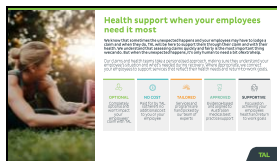
Preventative health at TAL includes three pillars:

**Be informed** – understanding their risks and way to live a healthier life

**Check yourself** – completing regular preventative health screening exercises to allow earlier detection of potential conditions

**Take action** – management of health risks to prevent condition progressing to a serious condition.

13



When on an income protection claim TAL has many additional health support services that ensure employees are supported with a personalised approach for their recovery and return to work journey.

14



By Partnering with TAL, your members get access to these health engagement and support tools.

Health Engagement = Preventative tools

Health Support = Remedial tools

**If you have any questions or need help, please get in touch with your Partnership Manager.**

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**TAL**